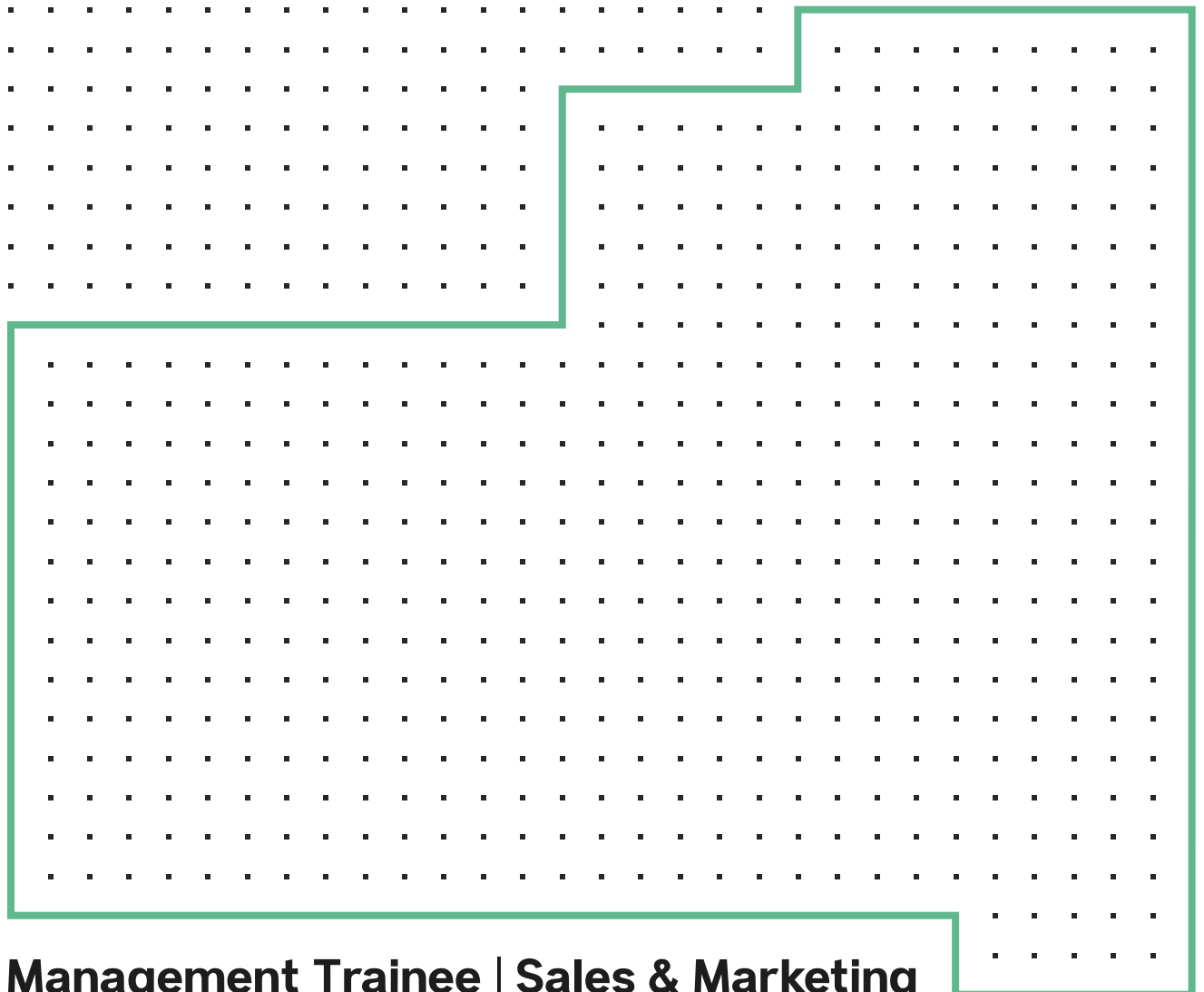# square yards

Job Description

Management Trainee | Sales & Marketing

Description of roles & expectations

- Help clients structure their Real Estate portfolio.

- Interfacing with clients for suggesting the most viable product range and cultivating relations with them for securing repeat business.

- Managing activities pertaining to negotiating / finalization of deals for smooth execution of sales.

- Relationship building & business networking.

- Develop deep understanding of PAN India competitive Market Research and Data analysis in Real Estate and Financial market

- Daily Focus on pre-defined tasks like Ensuring completion of daily calling and weekly meeting quote.

- Develop Square Yards as a brand by ensuring Service standards in line with company policies.

Joining Location

PAN India

Vacancy for

Multiple

Compensation Benefits

Salary (Fixed)	250,000
Conveyance Reimbursement *	60,000
Mobile Reimbursement*	6,000
Target Based Incentives (Minimum)*	100,000
Total	**416,000**

- Amounts mentioned, and their payout is contingent on meeting indicative performance threshold, as defined from time to time.
- Performance and salary are subject to review in 6 months, provided defined performance targets are met.

Desired Candidate Profile

- An emphatic communicator with pleasant personality
- Self-driven, well groomed, results-oriented professional with a positive outlook
- Structured and process oriented
- Zeal for multitasking
- Comprehensive towards Facts and Figures

Selection Process

- Cumulative list of batches (CVs and Count on Mail).
- Group Discussion
- Personnel Interview with the Management
- Psychometric Analysis
- Letter of Intent

Why Us

- Largest real estate player of India
- Performance & Salary review in six months
- Attractive incentives & mobility across regions (global)
- Fast track growth.
- Global product portfolio Training & mentoring by Industry Leaders
- Diversified role
- Full stack capabilities & tech enabled platform

square yards Real estate made real easy

India's Largest
Real Estate Brokerage